

# Л. Н. ГУМИЛЕВ АТЫНДАҒЫ ЕУРАЗИЯ ҰЛТТЫҚ УНИВЕРСИТЕТІ ЕВРАЗИЙСКИЙ НАЦИОНАЛЬНЫЙ УНИВЕРСИТЕТ ИМ. Л. Н. ГУМИЛЕВА L.N. GUMILYOV EURASIAN NATIONAL UNIVERSITY

# «ЖҮЙЕЛІК КӘСІПКЕРЛІК: УНИВЕРСИТЕТТЕРДІҢ, БИЗНЕС ПЕН МЕМЛЕКЕТТІҢ КООПЕРАЦИЯСЫНЫҢ АҒЫМДАҒЫ ЖАҒДАЙЫ МЕН ПЕРСПЕКТИВАЛАРЫ»

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курорттық шаруашылықтың еңбек ресурстарын ұтымды және тиімді пайдалануды ұйымдастыру; курорттық қызмет көрсету қызметкерлерінің әлеуметтік қамтамасыз етілуін қамтамасыз ету; демалушылардың емделуге және демалуға деген қажеттіліктерін барынша арттыру үшін тұрғындарды және қызмет көрсететін персоналды ынталандыруға негізделген, жоғарыда аталған барлық міндеттерді қамтитын курорттық аймақтың және курорттық қызметтердің кешенді үйлесімді дамуын қамтамасыз ету.

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#### HR MANAGEMENT SYSTEM IN THE HOTEL BUSINESS

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Various enterprises function (operate) in the hospitality industry, but it is the hotel service that largely represents the image of the country. The HR management system is designed to attract new guests and increase the number of regular visitors.

In the field of hospitality, a lot depends on the work of the staff - the quality of service, guest satisfaction, reputation, status and, of course, profit. The success of the world's leading hotels in ensuring the high quality of their rapid recovery, reducing the cost of providing services and integrating the efforts of the staff is due to the fact that they have created highly effective personnel management systems.

Personnel in the tourism and hospitality industry is the most important component of the final product, one of the main resources of the organization's competitive advantages, and therefore, the quality of service in organizations depends on the skill and consciousness of employees. Effective people management is turning into one of the most important functions of the organization of the tourism and hotel business - the function of personnel management.

HR management of an organization is a purposeful activity of the management of the organization, managers and specialists of the departments of the personnel management system. It includes the development of the concept and strategy of personnel policy, principles and methods of personnel management [1].

An exemplary hotel is characterized by the presence of a strategic planning system, the desire of management to improve the quality of services, high standards of service, a system for monitoring the provision of services, a system for satisfying guest complaints [2].

The Total Quality Management (TQM) system, focused on customer satisfaction, has become part of the corporate culture.

TQM is based on the following principles:

- consumer orientation. It is necessary to understand the current and future needs of your customers, meet their requirements and strive to exceed their expectations;



- leader leadership. Leaders ensure the unity of purpose and direction of the organization;



involvement of employees. The full involvement of employees enables the
organization to take advantage of their abilities; - approach to the quality
system as a process. The desired result is achieved more quickly when activities
and related resources are managed as a process;



- a systematic approach to management. The management of interrelated processes as a system helps to increase the effectiveness and efficiency of the organization in achieving its goals;



- continuous improvement of the organization's performance, which as a whole should be considered as its permanent goal.

Figure - 1. Basic principles of TQM

Note - Compiled from the source [1]

Personnel management of a modern hotel includes planning the need for personnel, recruiting and selecting personnel, evaluating labor productivity, creating a system of motivation, training, staff development, and ensuring career growth. To assess the effectiveness of the personnel management service, various methods can be used: calculation of coefficients, scoring, questioning.

The personnel management system for effective work needs quality assurance.

- Allocate
- Personnel:

- Technical;
- Informational;
- Legal support of personnel management (Detailed in Table 1) [3].

Table - 1.

Table - 1.			
Staffing	Technical support	Information Support	Legal support
Only well-trained	To quickly solve the	For effective	Under the legal
personnel can	problems of personnel	personnel	support of the
effectively solve the	management and	management, it is	personnel
numerous and diverse	information	necessary to have	management system is
		•	•
tasks of personnel	processing, modern	reliable, complete,	understood the use and
management. These	technical equipment is	rapidly changing	development of legal
are, firstly, employees	required. The	information about the	means of influence in
of the personnel	personnel service	employees of the	relation to employees
service, and secondly,	needs a sufficient	organization.	and employers. Legal
managers of different	number of personal	Information should be	support solves two
levels who directly	computers to collect	provided in a simple	main tasks: protection
implement managerial	and process	and visual form, be	of the rights and
functions in work with	information about	comparable and	legitimate interests of
their subordinates.	personnel, store	successive,	the parties to labor
Employees of the	databases, and prepare	unambiguous for	relations, secured by
personnel service must	personnel	understanding.	law; legal regulation
be qualified in the	documentation.	The information	of labor relations.
field of personnel	Appropriate software	support of the	Legal support of the
management, labor	must be installed on	personnel service	personnel
economics, labor law.		includes data on the	*
economics, labor law.	HR computers. In addition to the usual		management system
		permanent	implies strict
	programs such as	composition and	observance and
	Word, Excel, used in	structure of personnel,	enforcement of the
	the work, there are	staff turnover, loss of	norms of the current
	specialized ones. For	working time for	legislation;
	example, on the 1C	various reasons, wages	development,
	platform, the software	and social benefits.	approval and change
	1C. Personnel", which		of local regulations.
	significantly optimizes		-
	the work of personnel		
	department		
	employees.		
Note - Compiled from the source [3]			
t to the second felt			

The personnel management system is one of the subsystems of managing the organization as a whole, and the goals of its functioning must correspond to the general goals of the organization. At the same time, the purpose of the personnel management system is to use the personnel as a resource of the organization in such a way as to ensure the best achievement of its goals. The elements of the personnel management system are also different in each organization, however, in the most general form, they include the following:

1. Search and recruitment of personnel (staff formation).

- 2. Adaptation of personnel.
- 3. Evaluation and certification of personnel.
- 4. Motivation and stimulation of personnel (this also includes wages as one of the forms of personnel motivation).
- 5. Training and development of personnel.

The importance of personnel and the personnel management system in the hotel is due to the fact that hotels belong to the service sector, and therefore the hotel staff has a direct impact on the quality of services provided, on the client's impressions of staying at the hotel. In this regard, it is extremely important for the hotel to make the most efficient use of the available human resources in terms of the quantity and quality of labor resources.

The features of the personnel management system in the hotel are:

- 1) the increased importance of such elements of the personnel management system as stimulation and motivation, training and development of personnel, as well as building a strong corporate culture;
- 2) a necessary element of personnel management is strict observance of subordination;
- 3) porters (or administrators) play a significant role in shaping the quality of service.

For hotels, an extremely important element of the personnel management system is the motivation system, which includes both material and non-material incentive methods. It is advisable to stimulate material incentive methods in the context of structural divisions and the specifics of the functions they perform, while the main goal of non-material incentive methods is to create a single team, build a strong corporate culture of the hotel.

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## МЕМЛЕКЕТТІК БАСҚАРУДЫҢ КАДРЛЫҚ ӘЛЕУЕТІ ЖӘНЕ ОНЫ ДАМЫТУДЫҢ НЕГІЗГІ ҮРДІСТЕРІ

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